



## ► FINANCE BROKER

### Who are they?

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Optometry Finance Australia is an advantage partner of Optometry Australia and provides services to its members. Their vision is to be the leading finance provider for Australian optometrists and ophthalmologists in the fields of commercial & residential property loans, practice purchases, buy-ins & fitouts and vehicle & equipment finance, while exceeding the level of service our customers expect.

### Why should I use them?

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Optometry Finance Australia understands your pain points when dealing with finance related matters whether it is chasing tailored finance solutions or completing complicated finance applications on your behalf. They have experts who can help you in the subject matter as they are genuinely working towards your best interest.

### What is the deal?

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- ▶ They will handle all the paperwork and keep you updated with the progress.
- ▶ No fee charged
- ▶ ProVision members receive a discounted fee on motor vehicle finance. This includes – vehicle comparison and analysis reports, price negotiation, background checks, desktop valuation on used cars and many more.



**We had the pleasure of completing a complex and significant finance application through the capable and professional facilitation of Paul Mckinley and Michael Holmes, of Optometry Finance Australia.**

**I would highly recommend their services, with high praise for their accessibility, creative and experienced advice, and overall integrity.”**

Darrell Baker, Eyes on Oxford, WA

### How do I find out more?

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Contact Paul Mckinley by:



1800 OPT FIN [1800 678 346]



[info@optometryfinance.com.au](mailto:info@optometryfinance.com.au)



[optometryfinance.com.au](http://optometryfinance.com.au)

### Or contact ProVision

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Contact Leigh-Anne Stratford by:



+64 21 63 4048



[lstratford@provision.com.au](mailto:lstratford@provision.com.au)



▶ **FINANCE BROKER**

**Who are they?**

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Before Healthy Lending was launched in July 2004, Scott Woodhouse worked for two of Australia’s leading banks. His experience has been instrumental in helping his clients continue to build their financial growth.

**Why should I use them?**

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Scott specialises as a pharmacy finance broker and has now branched out into Optometry. He can assist you with:

- ▶ purchasing an optometry business
- ▶ optometry fitouts and new equipment
- ▶ refinancing existing debt
- ▶ purchasing a new commercial property

**How do I find out more?**

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Contact Scott Woodhouse by:



0433 183 286



scott@healthylending.com.au



www.healthylending.com.au

**Or contact ProVision**

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Contact Mark Corduff by:



03 8544 3914



mcorduff@provision.com.au





► **BUSINESS SALES AGENCY**

**Who are they?**

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Health Business Sales is a specialist business sales agency targeting the health industry specialising in Optometry practices. Sean Roffey is the licensee and has many years of experience both valuing and selling optometric practices throughout New South Wales.

**Why should I use them?**

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Sean understands the optometry market and his services are a good alternative to those provided by ProVision.



The process of selling your Optometry practice is time consuming and overwhelming when you are trying to work in your practice and run the business side as well. Health Business Sales principal, Sean Roffey, draws on 20 years of sales experience in the Pharmacy Industry and has sold many independent optometry practices.

He has an excellent knowledge of current market trends, Practice pricing and practice financial appraisals in preparation for sale. Sean has excellent background knowledge of current Trade Practice Laws and can present your Practice for sale with a comprehensive business analysis which is easy to follow for a prospective buyer.

We have found his service to be prompt, reliable and professional and would recommend Sean's services to both a potential buyer and seller of an Optometric Practice."

ProVision member, NSW

**How do I find out more?**

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Contact Sean Roffey by:



0408 882 111



sean@healthbusinesssales.com.au



healthbusinesssales.com.au

**Or contact ProVision**

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Contact Mark Corduff by:



03 8544 3914



mcorduff@provision.com.au



▶ **LAWYERS**

**Who are they?**

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Partners Legal provides expert wealth management, commercial and property law advice with expertise in advising on and handling issues for healthcare and retail business owners.

**Why should I use them?**

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Partners Legal understands how your legal and financial needs work together. Their technical legal expertise, supplemented by their real industry knowledge, is what differentiates them from traditional law firms.

They offer the following services:

- ▶ Commercial – Commercial agreements, business sales/ acquisitions and succession planning, commercial litigation, insolvency, and other business structures and financial arrangements.
- ▶ Wealth Management – Estate planning and management, limited recourse borrowing arrangements (LRBAs), self managed super funds, disputes and structuring advice.
- ▶ Property – Transfers of land, conveyancing – residential and commercial, leasing, security documents, property development.

**How do I find out more?**

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Contact Peter Gandolfo by:



03 8508 7800



[pgandolfo@pwg.com.au](mailto:pgandolfo@pwg.com.au)



[pwg.com.au](http://pwg.com.au)

**Or contact ProVision**

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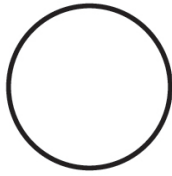
Contact Steven Johnston by:



03 8544 3905



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OPTOMETRIST BUSINESS  
BROKERS

▶ **BUSINESS SALES AGENCY**

### Who are they?

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Optometrist Business Brokers have years of knowledge and experience in the Optom industry – which makes them an ideal brokerage to help you the get the best outcome when selling your practice.

Led by Phillip Fent, Optometrist Business Brokers have 30+ years of experience in the optometrist industry and will be by your side as you prepare your business to sell.

### Why should I use them?

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Optometrist Business Brokers have the specialist knowledge and expertise you need to get you the best market price for your Optom Practice. Better still, they have potential buyers ready and offer a no cost verbal appraisal of your business.

### How do I find out more?

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Contact Phillip Fent by:



0403 074 899



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### Or contact ProVision

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