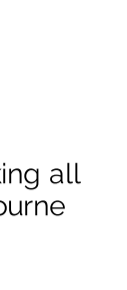
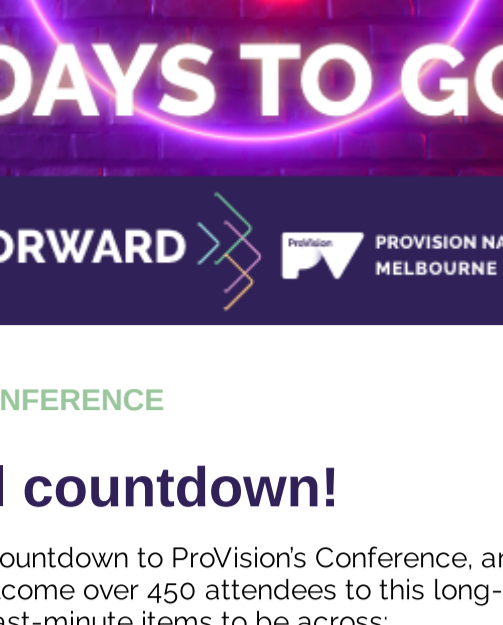




Look Forward

# Catch Up

## ProVision Updates



LOOK FORWARD



PROVISION NATIONAL CONFERENCE MELBOURNE 21-23 OCTOBER 2022

### LOOK FORWARD CONFERENCE

## It's the final countdown!

We're now in the final countdown to ProVision's Conference, and we are making all the preparations to welcome over 450 attendees to this long-awaited Melbourne event. Here are some last-minute items to be across:

### ProVision Conference App Invitation

Last Friday, all registered attendees should have received an email invite to download the ProVision Conference App along with individual log in information. Please advise if you haven't received this. The App is your handy reference for all things Conference related, from times and locations to interactive polling over the event, social connections, important notifications and more!

### Earn CPD Points at Look Forward

The Look Forward Conference has been approved for OA Institute of Excellence Quality Assurance by Optometry Australia. Up to 12N (5.5i) CPD hours are available. You can add the events you attend throughout the weekend via Optometry Australia's CPD portal.

### Registration Desk

The Registration Desk will be open from 10am this Friday morning.

Whilst Conference Registrations are now closed, if you have late queries about attendance, please contact Kylie Parry directly on 03 8544 3906 or [kyparry@provision.com.au](mailto:kyparry@provision.com.au)

### ANNOUNCEMENT

## New Supplier Partners

ProVision is pleased to announce the appointment of two new Device and Equipment Supplier Partners. **Device Technologies** and **Optos Australia** are now recognised as official Preferred Supplier Partners and both have been working on special offers in terms of net costs, extended warranties, and service agreement terms.

We encourage you to reach out to your local teams to discuss what these offers look like should you be interested in purchasing from either of these two new partners. Supplier Partner details for both Optos and Device Technologies will appear on the ProSupply Supplier Directory by 1st November.

## Device Technologies

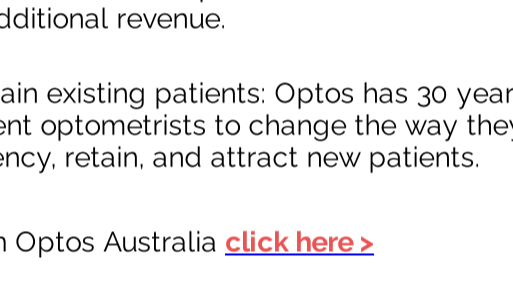
For over 30 years Device Technologies has been providing hospitals and healthcare professionals with the finest medical solutions for their patients, with over 200 trusted brands and 1,000 highly skilled staff across Australia, New Zealand and Asia.

The Vision team at Device Technologies works closely with Optometry and Ophthalmology clinicians, bringing both diagnostic and surgical solutions to this speciality area. Representing leading brands such as Haag Streit, Topcon, Heine, Reichert, Diagnosys, Frey, Oertli, Teleon, Katena and many others, alongside our global partners, our aim is to provide Ophthalmic Professionals with the world's best diagnostic and surgical equipment in the consulting room and into the theatre environment.

The Vision team at Device Technologies are passionate about building the optometry market and providing optometry professionals with the finest diagnostic equipment, and Device Technologies Product Specialists and Service Engineers are located nation-wide and look forward to working with you to build independent optometry across the region.

For more information on Device Technologies [click here >](#)

For current special offers at Device Technologies [click here >](#)



## Optos Australia

As a division of Nikon Co. Ltd. Japan since 2015, Optos is approaching its 30th anniversary and is proud to be recognized as a leading provider of devices to eye care professionals to provide a complete approach to patient care.

When a five-year-old boy was blinded after a regular eye exam failed to spot a retinal detachment, his father made it his life's work to revolutionise retinal imaging. Today more than 65 million patients have benefited from Douglas Anderson's patient-friendly retinal imaging system, which produces ultra-widefield images of the retina in a single capture.

What started as an idea 30 years ago has grown to see more than 21,000 Optos devices installed worldwide. More than 600 published and ongoing clinical trials and almost 1,800 peer-reviewed publications have since established Optomap as the gold standard in eye care.

### Reasons To Invest in Optos

1. Provide higher level of clinical care: Optos technology can produce images of pathology past the vortex vessels, helping find disease sooner and treat it more effectively. Optomap imaging aids in diagnosis, treatment planning and patient engagement.
2. Differentiate, adapt, evolve: Better equip practices for sustained success in a competitive environment with Optos technology which enables optometrists to differentiate themselves from the competition, enhance their reputation, delight customers, and build additional revenue.
3. Attract new and retain existing patients: Optos has 30 years of experience working with independent optometrists to change the way they offer clinical services, improve practice efficiency, retain, and attract new patients.

For more information on Optos Australia [click here >](#)



### PROVISION ROLE VACANCY

## Learning & Development Coordinator

We are seeking a Learning & Development Coordinator to join our inclusive and supportive team environment, within the ProVision People & Culture team at our Mulgrave Head office.

We would be interested in any referrals from your network who may be interested in finding out about this role and hold relevant recent experience, skills and capabilities.

Please feel free to contact Leanne Jackson, People & Culture Manager directly for any queries at [ljackson@provision.com.au](mailto:ljackson@provision.com.au) or by phone 03 8544 3911 / 0428 275 775

Learn more about this role here

POSITION INFORMATION



## Supplier Space



### SUPPLIER OFFERS

## Rodenstock ProVision Webinar Event

B.I.G. vision for all - how biometry is changing the future of optometric practice. Learn more about how biometry is being used to enhance the patient experience in the modern independent optical practice.

When: 7pm on Tuesday Nov 8, 2022 7:00 PM (AEDT)

Register in advance for this webinar below.

REGISTER NOW



### SUPPLIER PRESS RELEASE

## HOYA Vision Care Nulux SV range now upgraded & expanded

HOYA Vision Care Australia & New Zealand announced this week the availability of their most premium coatings on Nulux finished single vision lenses. Diamond Finish coating will now be available standard with UV Control, at the current Diamond Finish price.

Full Control\* - HOYA's innovative 4-in-1 coating for everyday protection, (including Diamond Finish, UV Control, BlueControl, and Anti-Bacterial) will also be available on a wide range of HOYA Nulux single-vision lenses.

HOYA's upgraded and expanded Nulux stock single vision range is now available.

PRESS RELEASE

### PROVISION STATEMENT UPDATE

## CooperVision - Settlement Discount

Please note for any invoices for the period Sep 2022 and moving forward, there is no longer any settlement discount for payments being made for CooperVision. Please contact our Finance team if you have any queries.



### COOPERVISION SUSTAINABILITY

## ProVision brand One-Day Contact Lenses are now Plastic Neutral

To provide an easy way for ProVision members and their patients to be more sustainable — we are pleased to announce that the entire range of ProVision brand one-day contact lenses are now plastic neutral in Australia.<sup>1</sup> The initiative is made possible thanks to credits purchased through Plastic Bank, a social enterprise that builds ethical recycling ecosystems in coastal communities.

For every box of ProVision brand one-day contact lenses distributed, credits are purchased that fund the collection and recycling of ocean-bound plastic, that is equal to the weight of the plastic used in ProVision brand one-day contact lenses, the blister and the outer carton packaging.<sup>1</sup>

Plastic Bank collectors in coastal communities receive a premium for the materials they collect, helping to provide basic family necessities such as groceries, school fees, and health insurance.

The Plastic Bank certification badge will gradually start to appear on all ProVision brand one-day packaging. Look out for a range of marketing materials available for you to communicate this positive initiative to your patients soon.

### References:

<sup>1</sup> Plastic neutrality is established by purchasing credits from Plastic Bank. A credit represents the collection and conversion of one kilogram of plastic that may reach or be destined for waterways. Credits are purchased equal to the weight of plastic in ProVision branded one-day contact lens orders in a specified time period. One-day contact lens plastic is determined by the weight of plastic in the blister, the lens and the secondary package (outer carton), including laminates, adhesives, and auxiliary inputs (eg. ink).

We're always here to help [optom.provision.com.au](https://optom.provision.com.au)

Your membership hub with live chat



Was this week's content helpful? Let us know at [feedback@provision.com.au](mailto:feedback@provision.com.au)



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