



Look Forward.

# Catch Up

## ProVision Updates

### SUPPLIER NEWS

#### Mondottica Update

We are currently in the process of renewing 21 of our supplier agreements, which contain discounts, offers, terms and a suite of additional benefits to our Members. As part of this renewal process, a difficult decision has been reached to not offer Mondottica a new agreement.

A full explanation of the changes is provided at the link below, including FAQs to clarify how they may affect your practice. Contact details are also provided should you require additional support.

[READ NOW](#)

### FAIR WORK COMISSION

#### Changes to Award Rates

The Fair Work Commission annual wage review has delivered an increase of 5.75% in the rates of pay for Modern Awards, effective from the first full pay period commencing on or after 1 July 2023. This increase is exclusive of the 0.5% increase in superannuation, that also takes effect from 01 July 2023, bringing the increase to 6.25%.

ProVision members are obligated to ensure they are paying each employee at least the minimum award rate effective from the first full pay period on or after July 1.

The ARA will now be working on updating the award rate schedule summaries. These will be available on the ERMS portal shortly.

**Follow the link below to read the full press release from the ARA**

[LEARN MORE](#)

### GRADUATE OPPORTUNITIES

#### Thinking of Hiring a Graduate Optometrist?

Upcoming optometry graduates are looking to secure employment, which means now is the perfect time to consider whether you'll be offering a graduate position within your practice.

We will be attending student expos across Australia, connecting with the future of Optometry to highlight:

- The benefits of working in an independent practice
- How to become a practice owner in the future
- How ProVision supports its members

Graduates often bring new insights and fresh approaches to the world of work, which can have many benefits at the practice level. ProVision can support you by providing a structured approach to securing and retaining new graduates.

**At upcoming student expos, we'll be communicating the vacancies across the ProVision network. If you are considering employing a graduate Optometrist in the next 18 months, please email [employment@provision.com.au](mailto:employment@provision.com.au) with an outline of the opportunity at your practice.**

## Marketing

### NEW PROMARKET RESOURCE

#### Your Winter Newsletter is Ready to Send!

Seasonal newsletters are a great way to maintain contact with your patient database, and provide them some timely advice on eye care. Jump into ProMarket now to send a winter newsletter with tips on travelling, contact lenses and night driving.



[SEND NOW](#)

## Learning & Development

### VIDEO

#### Generational Marketing Update

Katrina McCarter, host of the incredibly popular Generational Marketing workshop, has an exciting message to share with ProVision Members!



[WATCH NOW](#)

### WORKSHOP

#### New Sessions Announced for 'Intro to Optics'

This one-day course provides the core skills and knowledge for a long and successful career in independent eyecare.

Focused on developing the skills of inexperienced team members, the course covers basic optical concepts and practical dispensing. Attendees will leave with the confidence to lead patient interactions, recommend and dispense lenses, take basic measurements and perform frame adjustments.

[REGISTER](#)

### LEARNING AND DEVELOPMENT

#### Update to ProVision's Learning & Development Guide

The Learning and Development guide has been revised to include additional sessions for 'Intro to Optics' and the postponement of 'Designing a Unique Patient Journey'. Click below to access the latest version.

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